



TERMS OF REFERENCE (TOR)

TOR No. HPC-TSP-TOR-DWS-24-01-Rev.0

Electrical Equipment, PLC and Installation Services for Series Pump System

**Supply, Delivery, Uninstallation, Relocation, Assembly, Installation, Modification and
Commissioning of Project**

23rd December 2024

Hongsa Power Company Limited

www.hongsapower.com

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I. INVITATION FOR BID PROPOSAL**Supply, Delivery, Uninstallation, Relocation, Assembly, Installation, Modification, Test and Commissioning of the dewatering series pump**

Hongsa Power Company Limited (the “**HPC**”) was established in 2009 by Banpu Power Limited (BPP), RH International (Singapore) Corporation Pte. Ltd. is a subsidiary of RATCH Group Public Company Limited (formerly named as Ratchaburi Electricity Generating Holding Public Company Limited) and Lao Holding State Enterprise (LHSE) for the project operation of 1,878 MW coal-fired mine mount power station to develop and operate for supplying sustainable source of energy in Laos and Thailand.

Hence, on behalf of HPC, I am pleased to invite your company to submit bid for the Supply, Delivery, Uninstallation, Relocation, Assembly, Installation, Modification and Commissioning (“**Electrical Equipment, PLC and Installation Services for Series Pump System**”) for Dewatering System of Hongsa Mine Mouth Power Plant, located in Hongsa District, Xayabouly Province of the North-West of Lao PDR.

The Bid Proposal shall be submitted in duplicated manner of the attached forms in the TOR Documents only and shall be lodged to the Bid Submission Box in the reception of the Procurement Division of HPC, not later than 05:00 PM Laos Standard Time (LST) on the closing date of **27th January 2025**, provided that late submission of the Bid Proposal may not be considered under any circumstances.

Currently, HPC operate its power plant stations for 9 years foregoing commercial operation since 2015. Your company can access and view HPC’s certain commitment and information at official company our website (www.hongsapower.com). In addition, your company may request additional information for the performance of your Bid Proposal during the Bidding Period.

Kind regards,

Mr. Narongrit Rachrongmuang

Chairman of Procurement Committee

for, and on behalf of the Procurement Committee’s Hongsa Power Company Limited

2. INTRODUCTION

Background

Hongsa Mine Mouth Power Plant serves as a part of the development of 1,878 MW coal-fired power project to supply electricity to Laos and Thailand, located in Hongsa District, Xayabouly Province of the North-West of Lao PDR, and includes all the project facilities related thereto (together, the “**Hongsa Project**”) in the National Power Development Program of Laos. Hongsa Project comprises, not only the Power Plant but also of 500 kV Transmission Lines, 500 kV Substation, 115 kV Substations, Coal Mine, 2 Dams and Water reservoir including varieties of equipment, spare parts and tools for the Hongsa Project.

Overall, this Terms of Reference (the “**TOR**”) is orderly prepared to provide enquiries and invite qualified companies for the Bidding Process by following the intention of this TOR.

Objective

Hongsa Power Company Limited (the “**HPC**” or “**Employer**”) requires the Supply, Delivery, Uninstallation, Relocation, Assembly, Installation, Modification, Test and Commissioning of the dewatering series pump project (the “**Works**”). The Electrical Equipment, PLC and Installation Services for Series Pump System are required to be installed for the mining operation within August 2024

HPC persuades the qualified companies (hereinafter referred to as the “**Bidders** or **Bidder**”), having capability to perform the Works as described herein, who received the TOR Documents to propose bid in technical and commercial aspects thereafter to HPC by strictly following the stipulated instructions and formats indicated in Clause 4 (Part I – General Terms) of this TOR.

HPC strongly desires to maintain high level of objective for the selection of the successful Bidder to provide high performance of the contract as the specifications and requirements. The successful Bidder shall be responsible for the Works including supporting documents, to the technical standards and requirements stated in Annex II (Technical Bid Form) of this TOR, using the best modern practices to ensure that such Works shall be in accordance with the technical specification and meet the other relevant requirements of HPC.

3. ELIGIBLE BIDDERS

The bidding is opened to all firms, either sole proprietorship, partnership, corporation, joint venture or in consortium (joint venture of several companies), who satisfies the following qualifications required by HPC:

- i. Have been invited and received the TOR Documents supplied by HPC;
- ii. Have at least 3 years of experiences in manufacturing, fabrication, Installation and/or as Authorized Distributor for supply and delivery of Goods and/or Works specified herein;
- iii. Have an export license and/or import license for the required Goods; and
- iv. Have a registered capital of not less than 3,000,000.00 THB (Thai Baht) or 2,000,000,000.00 LAK (Lao Kip) or equivalent; or prior experiences in working with HPC and/or any contractor under Hongsa Project in relevant scope of works in the contract value not less than 3,000,000.00 THB (Thai Baht).
- v. Bidders are required to engage in detailed discussions of the TOR with the HPC team and have a clear understanding of its contents and Bidders can visit the HPC's project site

Other than the required qualifications specified above, the Bidders shall also:

- vi. Be a juristic person, duly and legally incorporated;
- vii. Have the business objective in carrying on the scope of Works related to the TOR's objective (supply and/or services);
- viii. Have the legal authority to execute the Bid Proposal according to this TOR;
- ix. Not be a bankrupt or liquidated company;
- x. Have adequate finances to perform the scope of Work as described in this TOR;
- xi. Have never breached any contract/agreement or any work to HPC, HPC's counterparties or HPC's other suppliers or contractors;
- xii. Have not shared any collusive information with other Bidders and committed any action in obstruction of the fair competition;
- xiii. Not have a business, financial, personal, or other interests to HPC's activities, the project or others that related thereto; and
- xiv. Have not been included in HPC's blacklisted companies.

Lastly, any Bidders who submit any fraudulent documents to HPC or misrepresented any documents shall be deemed disqualified in all cases.

- Intentionally omitted -

4. HPC'S REQUIREMENTS

4.1 PART I – GENERAL TERMS

4.1.1 BIDDING PROCESS AND CONDITIONS OF BID

Bidding Process

The TOR Documents are distributed to the Bidders by means of e-mail, USB flash drive and/or through HPC. The Bidders shall propose the technical and commercial aspect based on the provided information, guidelines, tables and forms by HPC or as specified herein. The Bidders shall then submit the Bid Proposal to HPC in accordance with the schedule as specified in Sub-Clause 4.1.19 (Bidding Schedule) herein.

HPC reserves the right to accept or reject all or any parts of the Bid Proposal without assignment of any reasons whatsoever. Moreover, HPC is also entitled to verify all statements, information and documents submitted by the Bidders in response to the requirements in the TOR provided that any such verification or lack of such verification by HPC to undertake such result shall not relieve the Bidders of their obligations or liabilities nor will affect any rights of HPC.

Addenda

No amendment to the TOR Document, shall be effective unless in the form of a written addendum thereto issued by HPC.

An addendum may be notified by HPC in writing, facsimile transmission, or e-mail. HPC may, in its discretion, extend the Bidding Period to allow the Bidders to consider the addenda.

The Bidders shall acknowledge, in its Form of Bid, the receipt of each and all addendum to the TOR Document issued by HPC and received by Bidder during the Bidding period.

Cost of Bid

For Bid Proposal Submission, the Bidders acknowledge that the Bid Proposal is entirely at their own costs and expenses. HPC is not responsible for payment of any costs and/or expenses incurred by such preparation and submission of Bid Proposal by the Bidders.

Currency, Language and Bidding Process Fees

- All prices in the Bid Proposal shall only be quoted in Acceptable Currency (i.e. EUR, USD and/or THB).

- Thai Contractor, the Contract Price to be payable to the Bidder shall be made through telegraphic transfer in Thai Baht currency only.
- Lao Contractor, the Contract Price to be payable to the Bidder shall be made through telegraphic transfer in Lao Kip currency.
- In the event that Lao Contractor requests to receive service fee in Thai Baht or other acceptable foreign currency, the official approval document issued by the Department of Foreign Exchange Protection, Bank of the Lao PDR must be presented to HPC.
- Unless otherwise specified by HPC, all Bid Proposal including the supporting information and/or documents should be written in English. If any supported document attached is translated and in case of any ambiguity, the translation (original as translated by the Employer) shall prevail.
- The Bidders are not required to pay any Bidding Process Fees.

Discrepancies, Errors and Omissions

In the event that the Bidders finds any discrepancies, errors or omissions in the TOR Documents, or requires clarification of the information specified in the TOR Documents, the Bidders shall notify HPC no later than **10th January 2025** in writing through e-mail.

HPC is going to respond in writing through e-mail (with a copy to others) to any notification that received within **15th January 2024**. Inquiries for bidding or technical nature may be directed, in the first instance by e-mail to:

Project Owner: Mr. Karivit Sayongkura

E-mail: karivit_s@hongsapower.com

Contract No.: +856 (0)20 52 441 982(Lao P.D.R.)/ +66 (0)92 408 5296(Thailand)

Acceptance and Rejection of Bid Proposal

Please be noted that if HPC had specified the required technical specifications in Annex II (Technical Bid Form) of this TOR to be irrevocable as highlighted in yellow color, the Bidders shall strictly follow these requirements. If the Bid Proposal submitted by the Bidders have any deviation against the irrevocable requirements, the Bidders shall be given a chance by HPC to clarify and comply with the requirements within seven (7) days after the evaluation of its technical bid proposal for consideration. If a Bidder fails to do so, its bid proposal shall not be further considered.

HPC reserves the right, at its sole discretion and judgement, to accept the proposal that is most responsive and best offer, or to reject any or all proposals that are not responsive, or to

waive minor irregularities and informalities in any proposal submitted or to annul the bidding process on the date and time as designed in the TOR due to changes in the procurement plan, without incurring any liability to the affected Bidders.

Notwithstanding, HPC shall not be bound to award the contract to the Bidder who has submitted the lowest price proposal. HPC will take into account all evaluation factors such as compliance with requirements in this TOR, technical capabilities, financial qualification and competency of the Bidders including other relevant factors as HPC deems appropriate to execute the Works promptly and vigorously in such manner as to secure delivery of Goods and/or completion of the Works within the specified timeframe.

Moreover, HPC reserves the right to separate its order into several Purchase Orders for different amounts and/or for the selected items to different successful Bidders and/or to remove any part of Scope of Works that are specified herein and in the TOR Documents after the Bid Evaluation Process is completed to fulfill its business profit and comply with its budget utilization plan.

- Intentionally omitted -

4.1.2 SCOPE OF WORKS

The scope of Works will be further broadly performed by the successful Bidder according, but not limited to the following manner:

- I. Supply of Goods shall cover the materials required for the manufacturing of Goods specified in Annex I (Price Bid Form) of this TOR including, but not limited to other relevant Components and Services which are necessary to complete the Works.
 - a. The list and quantity of Annex I - Price Bid are estimated based on the design specified by the Employer. If the Contractor deems it necessary to include additional equipment, they may propose it under the section "Additional Work and Supply of Goods." (If no additional proposal is submitted, the Contractor will be solely responsible for any additional equipment required.)
- II. Prior to the manufacturing, the required design drawings, technical data sheets, design calculations, Master Project Plan Schedule and other relevant documents specified in Annex IV (Documents Submission Form) of this TOR shall be submitted to HPC for review and approval. Document submission and approval shall be tracked and recorded by HPC.
- III. The successful Proponent shall also be responsible for the required inspections and tests as specified in Annex II (Technical Bid Form) of this TOR after the manufacturing of Goods prior to delivery to Hongsa Site.
- IV. Delivery of Goods to Hongsa Site, Lao PDR shall cover the transportation, forwarding, customs duties, and clearance expenses under DDP Incoterms® 2020 as specified in Annex I (Price Bid Form) and Annex III (Commercial Bid Form) of this TOR.
- V. The required Final Drawings, Progress Report, Inspection Reports and Commissioning Test Reports and Technical Data Sheets including the other relevant documents specified in Annex IV (Documents Submission Form) of this TOR shall be submitted to HPC after the manufacturing and delivery of Goods to the agreed Place of Delivery.
- VI. Uninstallation and Relocation existing electrical components to new location
 - a. Sump MP11 to 2nd Pump series
 - i. Transformer, RMU, MCC, Pontoon, Cable, Field device, PLC panel, Emergency, Lighting, Grounding System and all electrical components
 - b. Pump testing house to 1st Pump series
 - i. Transformer, RMU, MCC, Pontoon, Cable, Emergency and junction box and all electrical components

- VII. Erection, Installation, Modification, Test and commissioning as specified in Annex I (Price Bid Form) and Annex II (Technical Bid Form) of this TOR
 - a. Installation 1st Pump series
 - i. Install Transformer, RMU, MCC, Pontoon, Cable, Field device, PLC panel, Lighting, Grounding System and all electrical components
 - ii. New Termination test and install Power Cable for MCC to Main Motor
 - iii. Install, Wiring New Control cables and Signal cables for MCC to Pump, Motor & field device
 - b. Installation 2nd Pump series
 - i. Install Transformer, RMU, MCC, Pontoon, Cable, Field device, PLC panel, Emergency, Lighting, Grounding System and all electrical components
 - ii. Install, Wiring New Control cables and Signal cables for MCC to Pump, Motor & field device
- VIII. Modification pontoon for Transformer 6,000kVA and 3,000kVA
- IX. Engineering design and Modify PLC system within MCC panel (Existing)
- X. Installation New PLC system
 - a. New PLC for 1st Pump series system
 - b. New PLC for 2nd Pump series system
 - c. Install, Wiring New Control cables and Signal cables for PLC Control system
 - d. Install Fiber optic cable with accessories on electric pole
- XI. Installation Grounding System
 - a. Grounding System for Transformer, RMU, MCC, Pump Motor, Field device, Lighting, PLC system and other for completion project
- XII. Installation, Erection all electrical components, Support, Equipment and Accessories to fulfill the project as stipulated in Annex I (Price Bid Form) and Annex II (Technical Bid Form)
- XIII. Test, Commissioning and Performance test with Troubleshooting and recording and Report as stipulated in Annex I (Price Bid Form) and Annex II (Technical Bid Form)
- XIV. The required As-Built Drawings, Inspection Reports and Commissioning Test Reports and Technical Data Sheets including the other relevant documents specified in Annex IV (Documents Submission Form) of this TOR shall be submitted to HPC after the Test, Commissioning and Performance test are completed.

4.1.3 TOR DOCUMENTS

The TOR Documents issued by HPC to Bidders shall be comprised of the documents specified in the following list below including other documents that are required by the conditions and shall be submitted by the Bidders together with Bid Proposal:

- 1) Invitation for Bid Proposal
- 2) Introduction and Background
- 3) Bidding Process and Conditions of Bid
- 4) HPC's Requirements
 - 4.1) Part I: General Terms; and
 - 4.2) Part II: Work Obligations and Reference Technical Documentation
- 5) Bid Proposal Forms
 - 5.1) Annex I: Price Bid Form;
 - 5.2) Annex II: Technical Bid Form;
 - 5.3) Annex III: Commercial Bid Form; and
 - 5.4) Annex IV: Documents Submission Form
- 6) Schedules to TOR Documents
 - 6.1) Schedule I: General Conditions of Contract for Procurement of Goods; and
 - 6.2) Schedule II: Form of Performance Security

The TOR Documents downloaded from the OneDrive Shared Link specified below.

- https://hongsapower-my.sharepoint.com/:f/p/karivit_s/EhasoxSH53NLhXgZ_SudOasBLre7XhEKtVmAOX_WBOdS8zQ?e=d6eFLKj

- Intentionally omitted -

4.1.4 REQUIRED SUBMITTAL DOCUMENTS

The Bidders shall submit the following documents to HPC in accordance with the instructions specified in Sub-Clause 4.1.4 (Submission of Bid Proposal) herein but are not limited to:

i. Price Proposal Documents (Envelope 1)

- a) Printed copy of the Quotation with official heading of the Bidder's company;
- b) Printed copy of the completely filled-up Annex I (Price Bid Form); and
- c) USB Flash Drive containing the PDF file of the Quotation and Excel File of the completely filled-up Annex I (Price Bid Form).

ii. Technical Proposal Documents (Envelope 2)

- a) Printed copy of the completely filled-up Annex II (Technical Bid Form) and Annex IV (Document Submission Form);
- b) Printed copies of Preliminary drawings, technical data sheets and other supporting documents specified in Annex IV (Documents Submission Form); and
- c) USB Flash Drive containing the Excel File of the completely filled-up Annex III (Technical Bid Form) and Annex IV (Documents Submission Form), PDF files of preliminary drawings and technical data sheets, and PDF files of other supporting technical documents.

iii. Commercial Proposal and Corporate Documents (Envelope 3)

- a) Printed copy of the completely filled-up Annex III (Commercial Bid Form);
- b) Printed copies of the Corporate Documents specified in Annex IV (Documents Submission Form); and
- c) USB Flash Drive containing the Excel Files of the completely filled-up Annex III (Commercial Bid Form) and the PDF Files of copies of Corporate Documents.

The above documents shall be certified by the signature of the authorized person and affixed with the company seal of the Bidder.

HPC provides to the Bidders one (1) complete set of TOR Documents as electronic format. However, the Bidders shall immediately return all TOR Documents and materials provided by HPC including copies to Procurement Division of HPC in case of the following conditions:

- If a company invited to Bid, determines that it will not do so;
- If a Bidder has been notified that the Bid has been unsuccessful by HPC; and/or
- Upon request in writing by HPC.

4.1.5 SUBMISSION OF BID PROPOSALS

- i. The Bid Proposal shall be submitted in three (3) separate sealed envelopes:
 - a) **Envelope 1 (Price Proposal)**: This sealed envelope shall contain the Quotation and other Price Proposal Documents;
 - b) **Envelope 2 (Technical Proposal)**: This sealed envelope shall contain Technical Proposal Documents; and
 - c) **Envelope 3 (Commercial Proposal and Corporate Documents)**: This sealed envelope the Commercial Proposal Documents and Corporate Documents.
- ii. Prior to submission of the Bid Proposal, the Bidders shall thoroughly review and study the entire the Bid Documents as well as the attachments and deeply comprehend with the conditions as stipulated herein.
- iii. The original copies of the Bid Proposal shall be sealed and labelled in the envelopes by the Bidders according to the following details:

“The Procurement Committee of Electrical Equipment, PLC and Installation Services for Series Pump System”

Bid Proposal for TOR No. HPC-TSP-TOR-DWS-24-01-Rev.0_ Electrical Equipment, PLC and Installation Services for Series Pump System

Envelope 1: Price Proposal

Envelope 2: Technical Proposal

Envelope 3: Commercial Proposal

- iv. The submission of the Bid Proposal shall be lodged and addressed to the following HPC’s personnel and office addresses specified below, no later than 05:00 PM local time on the closing date of **27th January 2025**.

Hongsa Power Company Limited

Contact Person: Ms. Phannipa Kiatbumrung (Division Manager – Procurement)

Vientiane Address: NNN Building 4th Floor/Room No. D5, Boulichan Road, Phonsinouan Village, Sisattanak District, Vientiane Capital, Lao PDR; or

Nan Address: 3/37-38 Woravichai Road, Nai-Wieng District, Muang Nan, Nan Province 55000, Thailand; or

Hongsa Address: Phonchan Office, Hongsa District, Xayaboury Province, Lao PDR

- v. For the determination of the deadline for the Bid Proposal submission, HPC reserves the right to consider, as it deemed appropriate, any Bid Proposal submitted by the Bidders later than specified time herein, only if such Proponent notifies a reason for the late submission to HPC for its consideration no later than **10th January 2025**.

- Intentionally Omitted -

4.1.6 DELIVERY AND SHIPMENT

- i. Except otherwise specified by HPC, the Goods shall be delivered to the place of delivery no later than the Date of Delivery according to the following conditions:

Applicable Incoterms Rule

This TOR is subject to the delivery term specified in Annex III (Commercial Bid Form) of this TOR under Incoterms® 2020, provided that the applicable Place of Delivery is varied accordingly to each term below:

Place of Delivery

Delivered Duty Paid (DDP): Mine Inventory Warehouse, Hongsa District, Xayabouly Province, Lao PDR

Date of Delivery

The successful Bidder shall complete delivery not later than **120 days** after the Execution Date specified in the Contract or as the date specified in the Annex III (Commercial Bid Form) of this TOR and installation work not later than **30 days** after notice to proceed issue by HPC.

- ii. Unless otherwise agreed in writing by the parties, the risk, right and responsibility of each party under the TOR shall be according to the applicable Incoterms® 2020.
- iii. Unless otherwise instructed by HPC in writing, any partial shipment of Goods shall not be allowed.
- iv. Temporary import master list have to accept and issue by HPC
- a. Temporary of the machinery, tools and equipment for installation of work, shall be processed on behalf of the HPC only.
- b. Mobilization of the machinery, tools and equipment to Thailand or other, shall be processed on behalf of the HPC only.
- c. In case of mobilization by don't have any permit and processing by HPC, all expenses and penalty fees shall be response by the contractor.
- d. The bidder is fully responsible for all expenses related to the handling of temporary imports

- Intentionally Omitted -

4.1.7 BID EVALUATION PROCESS AND CONDITIONS

Bid Evaluation Process

The Bidders shall respond to all requirements in the TOR to the maximum extent as possible to ensure that all aspects of the evaluation criteria are covered. HPC also encourages the Bidders to expand their responses to include details of technical infrastructures, standards, and key differentiators.

Moreover, the Bidders are required to clearly identify the limitations and expectation to the specifications and requirements inherent in the proposed Bid Proposal.

Any Bidder who submits the documents and information that does not comply with the materials, conditions and specifications specified in HPC's requirements, shall be rejected from the determination.

Bid Evaluation Process Conditions

The conditions of Bid Evaluation Process shall be as follows:

Bid Opening

- i. Bid is going to be opened after 05:00 PM on the next date of closing date of Bid Submission, provided that the Bid Opening is internally done in private.
- ii. In the event that any Bid Proposal is received after the time set for the receipt of Bid Submission, the Bid Proposal may be returned, unopened or retained for consideration entirely at the discretion of HPC.
- iii. Related information from the examination, clarification, evaluation of Bid Proposals and recommendations concerned on the award are entirely confidential to HPC and shall be under no obligation to disclose the information to any of the Bidders.

Clarification and Evaluation of Bid Proposal

- i. To assist on the examination, evaluation and comparison of Bid Proposal, HPC may, at its discretion, inquire any of the Bidders for clarification of their Bid Proposal. However, the requested clarification and response shall be in writing by e-mail and no change in the Price or substance of the Bid Proposal, shall be sought, offered or permitted.
- ii. The Bidders may be requested to participate in the Bid Evaluation meeting at the site in Laos, Nan Office in Thailand, or Tele-Conference (if required).

- iii. HPC may waive any informality in any of the Bid Proposals it has received and reject any and/or Bid Proposal without assigning reasons, therefore.

Right to Negotiation

- i. HPC may, at its discretion, negotiate with any Bidders after the Bid closing.
- ii. During the Bid evaluation period, HPC may negotiate with the Bidders to vary some aspect of HPC's specification and requirements or the Bidders Bid Proposals, including but not limited to conditions of contract, scope of work, capability, costs and effectiveness or matters that related to the combination of part of the Bid Proposal with another of Bid.

Bid Evaluation Criteria

The Bid Evaluation Criteria for the selection of Bidder to be awarded of project are as follows:

- i. Qualification of Bidder

The completeness and qualification of the following corporate documents, including but not limited to Bidder's company profiles, experiences or reference projects, financial statement and current asset value, statement of capability, organization chart and proposed safety, quality management system and procedures.
- ii. Technical Bid Evaluation
 - a. The completeness and conformance of the Bidder with the technical requirements as specified in Annex II (Technical Bid Form) of this TOR;
 - b. The completeness and conformance of the Bidder with the submission of required preliminary technical documents as specified in Annex IV (Document Submission Form) of this TOR.
- iii. Commercial Bid Evaluation
 - a. The completeness and conformance of the Bidder with the commercial requirements as specified in Annex III (Commercial Bid Form);
 - b. HPC reserves the right for consideration of any portion of such commercial bid in its entire benefit;
- iv. Price Bid Evaluation
 - a. The Price of Goods for all relevant costs and expenses proposed by the Bidder as specified in Annex I (Price Bid Form);

- b. HPC reserves the right not to accept the lowest price or any portion of the price or the entire proposed price.

Bid Evaluation Process

Upon the qualification of Bidders in the technical and commercial aspects of Bid Evaluation Criteria, HPC shall consider and examine the price bid evaluation by using the results from the scoring criteria as solely designed by HPC.

- i. If the rates and prices specified in the Price Bid Proposal are non-conformance with the information provided in the TOR Documents or is not reasonable and inconsistent with any of the type, size, dimensions of Goods and/or Services to be further supplied, HPC may disqualify such Bidder.

In consideration of the assessment of the appropriate Bidder to enter the Contract, HPC shall be entitled to request for the rates and prices declaration, status and other facts relating to the Bidder. However, HPC reserves the right to reject the Price Bid Proposal or enter the Contract with the Bidder in case that the evidence is inappropriate and/or incorrect.

- ii. HPC still reserves the right to reject the lowest Price Bid Proposal or some portion of the price or the entire Price Bid Proposal at its own discretion based on the best benefit of HPC.
- iii. If in case that the lowest Price Bid Proposal submitted by a Bidder is beyond expectation of HPC, which may likely result in the inability of the Bidder to perform the Works and/or Services specified in this TOR, HPC may request the Bidder to explain and present evidence, to increase the credibility of the ability of that Bidder to fully fulfill the obligations. If the explanation is not reasonable or justifiable, HPC, at its own discretion, is entitled to reject the Price Bid Proposal of that Bidder.
- iv. The Bidders acknowledge and accept that the selection process is in the full authority of HPC's own decision.

Bid Proposal Validity Period

Bid Proposal shall remain valid for a minimum period of ninety (90) days from the expiration of the proposal submission date as specified in Annex III (Commercial Bid Form) of this TOR.

- Intentionally Omitted -

4.1.8 WARRANTY

Unless otherwise stated in this TOR, the successful Bidder warrants to HPC the Goods and/or Works in accordance with the following:

- i. The successful Bidder warrants to HPC that title to the Goods shall pass to HPC with good and clean title thereof after the Goods have been delivered to the site and accepted by HPC. At the time of passing title to HPC, the Goods will be of good quality and free from any defects in materials, workmanship and title.
- ii. The successful Bidder shall warrant the proper functionality of the Goods and/or Works for not less than the required Warranty Period specified in Annex III (Commercial Bid Form) of this TOR starting from the date immediately following the date of acceptance of the Goods and/or Works by HPC as evidenced by the Acceptance Letter (the **“Warranty/Defect Notification Period”**).
- iii. The successful Bidder shall provide HPC the Warranty Certificate stating the warranty conditions and claim policies for the Goods and/or Works as a prerequisite prior to processing of the final payment.
- iv. In relation to repair or replace parts furnished under accepted Warranty Claim by the successful Bidder, the relevant Warranty Period shall, in relation to such repaired or replacement parts, be extended for a further period of one (1) year from the date such repaired, or replacement parts are furnished.
- v. In case that the successful Bidder does not rectify such defect, HPC shall reserve the rights to rectify and/or remedy by itself at the successful Bidder’s costs and expenses.
- vi. At any time during the warranty period, HPC has right to examine, inspect and test the performance of Goods and/or Works. The result of such inspection and testing of Goods and/or Works shall be satisfied to HPC with the required warranty conditions as stipulated in.

- Intentionally Omitted -

4.1.9 PAYMENT

Unless otherwise specified in the Annex I (Price Bid Form) of this TOR, the Price Bid Proposal for the Goods and/or Works shall be quoted at a lump sum price basis. In the event that HPC requested for more details, the Bidders shall submit an itemized price break-down in all-inclusive basis covering all the items and services necessary for the successful completion of the Goods and/or Works to be provided.

- i. For consideration of the Price Bid Proposal, the Bidders shall completely fill-up the Annex I (Price Bid Form).
- ii. In consideration of payment progression shall be payable to the successful Bidder in compliance with the conditions for payment terms specified in Annex III (Commercial Bid Form) of this TOR.
- iii. Subject to this TOR, all payments for the Goods payable to the successful Bidder shall be made as the following conditions:
 - (a) If an invoice is submitted to HPC during the date of 1-15 in any month, the payment of such invoice will be paid on the date of 10th of the following month.

In this regard, when there is the case that such submitted invoice is incorrect of the work performed or goods procured is not in compliance with the requirements provided under the contract, the bidder could be entitled to receive the payment on the same due date **only on the conditions that** such invoice is revised to HPC's satisfaction or the work has been performed or the goods has been procured in compliance with the requirements thereof; and that the revised invoice is re-submitted to HPC within the date of 15th of such month.

- (b) If an invoice is submitted to HPC during the date of 16-31 in any month, the payment of such invoice will be paid on the date of 25th of the following month.

In this regard, when there is the case that such submitted invoice is incorrect of the work performed or goods procured is not in compliance with the requirements provided under the contract, the bidder could be entitled to receive the payment on the same due date **only on the conditions that** such invoice is revised to HPC's satisfaction or the work has been performed or the goods has been procured in compliance with the requirements thereof; and that the revised invoice is re-submitted to HPC within the end of such month.

- iv. The Bidders shall specify the proposed Payment Terms as stated in Annex III (Commercial Bid Form) of this TOR. The proposal that will be complying with the preferred Payment Terms without L/C or Advance Payment shall be primarily considered by HPC.
- v. The Credit Term for processing the payment shall be as specified in Annex III (Commercial Bid Form) of this TOR, which is subject to the company's payment cycle.

- Intentionally Omitted -

4.1.10 PERFORMANCE SECURITY**Bid Security**

Not Applicable.

Advance Payment Bond

Subject to the payment conditions, HPC will make an advance payment to the successful Bidder in the amount (the “**Advance Payment**”) that was proposed and agreed in the Payment Terms as specified in Annex II (Commercial Bid Form) of this TOR, provided that the successful Bidder shall submit an Advance Payment Bond issued by the reliable bank or financial institution acceptable to HPC, substantially in the form and substance specified in Sub-Clause 4.2.5 (Schedule II: Form of Performance Security) herein, having the equivalent amount of the Advance Payment.

The term of validity of Advance Payment Bond shall be from the date of issuance to not earlier than thirty (30) days after the Date of Delivery and shall only be released to the successful Bidder within thirty (30) days after the Advance Payment have already covered by the deduction of its payment or the expiry of the validity or termination of the Contract including its extension thereof.

Performance Bond

Not Applicable.

- Intentionally Omitted -

4.1.11 RETENTION MONEY

HPC shall deduct ten percent (10%) of Contract Price with each installment payable to the Proponent as a security for the warranty given under the Agreement thereto by the Proponent (the "Retention Money").

The Retention Money shall be covered the Defects Notification Period (the "Warranty Period") as stipulated in Clause 16, starting the date of the Acceptance Certificate issuance to the Proponent.

Upon (i) the Warranty Period has elapsed and (ii) the Proponent has been discharged from all responsibilities or obligations under the Agreement, the Retention Money shall be returned, without any interest to the Proponent within thirty (30) days thereafter.

- Intentionally Omitted -

4.1.12 GOOD ENGINEERING PRACTICES / NATIONAL OCCUPATIONAL STANDARD

Not Applicable.

- Intentionally Omitted -

4.1.13 ENTER INTO CONTRACT

- i. After the Bidding Process has been completed as specified in Sub-Clause 4.1.19 (Bidding Schedule) herein, the Letter of Award (LOA) or Letter of Intent (LOI) may be issued by HPC to the successful Bidder to advise it of HPC's intent to award a contract of this project prior to entering into the contract thereto.
- ii. The parties are responsible for preparing the contract upon the terms and conditions as preliminary set forth in the General Conditions of Contract as specified in Sub-Clause 6.1 (Schedule I) herein.
- iii. The successful Bidder shall provide HPC the Performance Security in the amount and conditions as specified in Sub-Clause 4.1.9 (Performance Security) herein on or before the contract execution.
- iv. Subject to Lao PDR Laws requirements, the successful Bidder shall register a temporary tax identification number and shall be the corporate income tax in Lao PDR and any other requirements that are necessary or need to be complied under a) HPC Concession Agreement and b) Lao PDR Laws.

- Intentionally Omitted -

4.1.14 CONFIDENTIALLY AND INTELLECTUAL PROPERTY

The information in this TOR Document is considered as confidential by HPC. The implementers shall use the information only as it pertains to complete the Bid Proposal and MUST not disclose to any third party without the written consent by the HPC.

All Bidders shall treat the TOR Document as confidential and shall be circulated to as few persons and other organizations as possible, compatible with the Bidder's ability to submit the best commercial Bid.

The Bidders shall keep confidential all documents, drawings and other information supplied by HPC as marked "**Confidential**" and shall not disclose such information or items to a third party except as may be required by law or for the proper execution of the work.

Ultimately, the conditions above shall survive the termination or expiration of the TOR Documents.

- Intentionally Omitted -

4.1.15 CONTACT PERSONS

The following HPC personnel shall be the point of contact for any queries relating to the commercial and technical part of the TOR Documents during the bidding period.

Commercial Part

Contact Person: Ms. Phannipa Kiatbumrung (Division Manager – Procurement)
E-mail: Phannipa_K@hongsapower.com
Contact No.: +856 20 5244 1809 (Lao P.D.R.) / +66 94 914 1993 (Thailand)

Technical Part

Contact Person: Mr. Karivit Sayongkura (Mine Facility & Spare Part Management)
E-mail: Karivit_S@hongsapower.com
Contact No.: +856 205 2441 982 (Lao P.D.R.)/ +66 92 408 5296(Thailand)

Contact Person: Mr. Robin Ace Mendoza Samonte (Mine Facility & Spare Part Management)
E-mail: Robin_Ace_S@Hongsapower.com
Mobile No.: +856 20 5244 1965 (Lao P.D.R.)/ +66 99 4730 430 (Thailand)

- Intentionally Omitted -

4.1.16 SITE VISIT

The Proponent have to visit and examine the Site and surroundings as provided in this clause and shall obtain for itself all information that it thinks necessary for the Proponent and Contract. Any costs of visiting the Site shall be borne by the Proponent.

Site visit is scheduled during **27th December 2024 to 15th January 2025**. HPC's representative shall accompany the visitors throughout the activities. Provided that the Proponent who intends to submit the bidding herein including attends visiting the Site, shall submit all required documents as specified in Clause 3 (ELIGIBLE BIDDERS) of this TOR; for instance, Company profile, project reference, etc.; attached with all required documents for immigration process, to HPC at least 7 days prior to the above designated date of Site visit.

- Intentionally Omitted -

4.1.17 KEY PERSONNEL

Not Applicable.

- Intentionally Omitted -

4.1.18 BIDDERS'S GENERAL OBLIGATIONS

The forwarding, customs duties and taxes including custom clearance expenses relevant to the transportation of Goods from the factory of the manufacturer to Hongsa Site shall be the responsibility of the successful Bidder under DDP Incoterms® 2020 as specified in Annex I (Price Bid Form) and Annex III (Commercial Bid Form) of this TOR.

Subject to the Lao import tax, HPC will provide the Master List for relevant Tax exempted as stipulated in Clause 4.1.21 of this TOR and such relevant tax shall not be included price proposal.

- Intentionally Omitted -

4.1.19 HPC'S GENERAL OBLIGATIONS

- i. Unloading of the Goods upon arrival of the delivery vehicle in the Place of Delivery at Hongsa Site will be the responsibility of HPC under DDP Incoterms® 2020.
- ii. HPC shall provide the required auxiliary equipment and tools to support the unloading of Goods from the delivery vehicle to the Place of Delivery at Hongsa Site.

- Intentionally Omitted -

4.1.20 BIDDING SCHEDULE

HPC shall endeavor to adhere to the following schedule:

No.	Event Description	Tentative Completion Date
1	TOR Documents Issuance	26 th December 2024
2	Addenda/Amendments and Site Visiting	15 th January 2025
3	Bid Proposal Submission	27 th January 2025
4	Technical Bid Review	29 th January 2025
5	Contract Signing/Execution Date and Issuance of PO	21 st February 2025

Remarks:

- HPC, at its discretion retains right, but is not obligated, to extend the Bid Submission Date by issuing the corrigendum.
- This timetable may be varied upon HPC's discretion.

- Intentionally Omitted -

4.1.21 TAX AND DULY PROVISIONS

The tax privileges and liabilities in Lao PDR as specified in the table below.

No.	Lao Taxes	Privileges Granted
1	Corporate Income Taxes	The successful Bidder shall be responsible for paying any applicable Corporate Income Taxes is required under the laws of Lao PDR.
2	Business Turnover Tax	Exempted for all non-Lao domiciled, the successful Bidder and Subcontractors.
3	Value Added Tax	<p>The following items will attract a 0% VAT rate for all non-Lao domiciled, the successful Bidder and Subcontractors:</p> <ul style="list-style-type: none"> a) all goods, equipment, machinery, materials and services provided to HPC relating to the operation of the Project (excluding consumer goods and foods, fuel, diesel oil and petroleum-based products); and b) all spare parts, chemicals, lubricants and other similar consumables imported into the Lao PDR by the successful Proponent or Subcontractors in the name of HPC for use in connection with the Project. <p>Please note that the 0% VAT rate does not apply to goods and services procure from suppliers in Lao PDR.</p>
4	Imported Duties and Taxes	<p><u>Goods, Equipment, Machinery, Materials and Services</u></p> <p>All goods, equipment, machinery, materials and services imported by or provided to HPC relating to the construction and operation of the Project (including all chemicals, lubricants, explosive and other consumables (but excluding for the avoidance of doubt consumer goods and foods) used by the Project) shall be fully exempted from import duties and taxes.</p> <p><u>Steel Rebar and Cement</u></p> <p>There are no import duties on steel rebar and cement so long as such items are not available in Lao PDR based on quality, quantity, or price competitiveness.</p> <p><u>Fuel</u></p> <p>During the Operation Period, there is no exemption from import taxes and duties and the successful Proponent and Subcontractors must pay all customary taxes on imported fuel, diesel oil, and petroleum-based products.</p> <p><u>Spare Parts</u></p> <p>All spare parts, chemicals, lubricants and other similar consumables imported into the Lao PDR by the HPC or any of its Contractors or Subcontractors in the HPC's name for use in connection with the Project shall be exempted from import duties and taxes and all other government duties and taxes payable under Lao PDR Law.</p>

No.	Lao Taxes	Privileges Granted
		<p><u>Trucks and Construction Vehicles</u></p> <p>All trucks and construction vehicles (including construction equipment, cranes, heavy lifting equipment, pick-up trucks, and dump trucks) purchased or leased by or on behalf of HPC, and registered in the name of, and bearing a license plate or tag issued to HPC or Mining Company are exempted from applicable import duties.</p> <p><u>Passenger Vehicles</u></p> <p>All sedans and passenger vehicles purchased or leased by the successful Proponent or Subcontractors, and registered in the name of, and bearing a license plate or tag issue to, HPC, and used in connection with the Project will be subject to an import tax of one percent (1%).</p> <p>Any truck or vehicle that is not registered to HPC or which does not bear the appropriate license plates or tags will be fully subject to applicable import taxes and no exemption will apply.</p> <p>Note: There will be no tax exemption on fuel of office vehicles (passenger sedans and other vehicles not used at the construction site for construction activities) during construction and operation period.</p>

- Intentionally Omitted -

4.1.22 ACCEPTANCE AND DELIVERABLES

The Goods shall be deemed to be accepted by HPC conditional upon the issuance of Acceptance Letter to the successful Bidder, provided that:

- i. HPC shall have a maximum seven (7) days following of the Date of Delivery to inspect and examine the delivered Goods at the place of delivery; and
- ii. If all the Goods delivered has met the specifications and requirements are set out as stated in the TOR Document and contract thereto, HPC shall issue the Acceptance Letter within seven (7) days thereafter.

- Intentionally Omitted -

4.1.23 VARIATIONS

Without prejudice to the rights and entitlements of HPC under PO this TOR and the Bidding Proposal, HPC, at any time, is entitled to instruct the bidder to make any variation of the process, quality or quantity of the Goods or Services or any part thereof and the bidder shall do any of the following:

- (a) increase or decrease the quantity of the Goods or Services or any part thereof (but not be deemed the Variation (as defined below) if such increase or decrease are conducted in compliance with the terms and conditions (other than as a result of this Clause) under PO, this TOR and the Bidding Proposal,);
- (b) omit any part of the Goods or Services or any part thereof (but not be deemed the Variation (as defined below) if the omitted work is to be carried out by HPC or by HPC's contractor/supplier as permitted under PO, this TOR and the Bidding Proposal); or
- (c) execute additional work of any kind necessary for the completion of the Goods to be supplied or Services (but not be deemed the Variation (as defined below) if it is permitted under PO, this TOR and the Bidding Proposal)

(each considered a "**Variation**"),

Notwithstanding anything else in PO or this TOR to the contrary, no change, modification, addition or the Bidder's conditions or methods of working made necessary due to any default or breach of the Bidder in the performance of its obligation under PO or this TOR shall be deemed to be a Variation and any such matter shall not result in any costs to HPC or extension of time.

the Bidder shall provide in writing within reasonable time of receipt of instruction by the Employer under the Clause to the Employer a amount to cover the cost of such Variation in its entirety. The Employer, as its own reasonable decision, consider and/or accept such offer, any and all documentation that may be requested by Employer as evidence of the calculated value.

- Intentionally Omitted -

4.1.24 TOR DOCUMENTS DISCREPANCIES

In any event of any discrepancies, the documents to prevail shall be given precedence in the following order: (i) the Part I (General Terms) of this TOR, (ii) the Part II (Technical Specifications) of this TOR, (iii) Bid Proposal Forms of this TOR, (iv) the Schedules to this TOR and (v) the Bid Proposal of the Bidders.

Within 60 days after contract/PO execution, the successful bidder found that any obsoleted items or improper use specification provided herein by HPC, the successful bidder proves/submits to HPC a written proposal including the change of cost, time...etc for HPC approval. For avoidance of doubt, the late submission proposal by the successful bidder, under this paragraph, shall be solely discretion approve or reject any such proposal.

- Intentionally Omitted -

4.2 PART II – WORK OBLIGATIONS AND TECHNICAL SPECIFICATIONS

4.2.1 BIDDER'S PARTICULAR WORK OBLIGATIONS

The successful Bidder shall have the following particular work obligations upon Contract Signing and receiving the Purchase Order from HPC:

- I. The Bidder shall submit the completed technical documents, project reference and other documents as specified in Annex IV (Document Submission Form) to HPC for review and approval during bidding clarification.
- II. The successful Bidder shall submit the required technical documents and other documents as specified in Annex IV (Document Submission Form) to HPC for correction within thirteen (30) days after the issuance date of the Purchase Order.
- III. The successful Bidder shall submit the procurement order plan and the master plan schedule to HPC for review and approval within fifteen (15) days after the issuance date of the Purchase Order.
- IV. Prior to the manufacturing, the required design drawings, technical data sheets, design calculations and other relevant documents specified in Annex IV (Documents Submission Form) of this TOR shall be submitted to HPC for review and approval. Document submission and approval shall be tracked and recorded by HPC. HPC shall consider the disapproval/approval within 10 days after submission.
- V. The successful Bidder shall submit the relevant factory test report, As-built drawing and other documents as specified in Annex IV (Document Submission Form) to HPC. HPC reserves the right to withhold payment until such document have been completely submitted. The successful Proponent shall also be responsible for the required inspections and tests as specified in Annex II (Technical Bid Form) of this TOR after the manufacturing of Goods prior to delivery to Hongsa Site.
- VI. Supply of Goods shall cover the materials required for the manufacturing of Goods specified in Annex I (Price Bid Form) of this TOR including, but not limited to other relevant Components and Services which are necessary to complete the Works.
- VII. The list and quantity of Annex I - Price Bid are estimated based on the design specified by the Employer. If the Contractor deems it necessary to include

- additional equipment, they may propose it under the section "Additional Work and Supply of Goods." (If no additional proposal is submitted, the Contractor will be solely responsible for any additional equipment required.)
- VIII. Delivery of Goods to Hongsa Site, Lao PDR shall cover the transportation, forwarding, customs duties, and clearance expenses under DDP Incoterms® 2020 or as specified in Annex I (Price Bid Form) and Annex III (Commercial Bid Form) of this TOR.
- IX. Notwithstanding to the contrary, if the required documents specified in Annex IV (Document Submission Form) are required by HPC to be submitted by the successful Bidder prior to making payment for such an invoice, submission of such documents shall be part of the condition's precedent to HPC making the corresponding payment for such an invoice.
- X. Subcontractors must receive approval exclusively from the employer.
- XI. The Contractor shall be responsible at its cost and expense for the provision of all requisite labor whether in the form of its own employees or employees of its sub-contractors approved by the Employer required to carry out and complete the Work in accordance with the Employer's requirements and within the Taking Over Date. The Contractor shall ensure that all labor is suitably skilled, qualified, experienced, reliable and honest. The Contractor shall be solely and exclusively liable and responsible for any and all such employer's liabilities and obligations in relation to such labor.
- XII. The Contractor shall be responsible for ensuring compliance with any laws and regulations in relation to health, safety and environment including the Employer's rules and regulation related thereto. The Contractor shall ensure that working conditions and the working environment at the Site complies with all such rules and regulations.

- Intentionally Omitted -

4.2.2 HPC'S PARTICULAR WORK OBLIGATIONS

Reviewing and approval of technical documents and other requested documents required by HPC from the successful Bidder as specified in Annex IV (Document Submission Form) of this TOR.

- i. HPC shall provide the required auxiliary equipment and tools for support the unloading of Goods from the delivery vehicle to the Place of Delivery at Hongsa Site.
- ii. HPC shall provide Power Transformer, RMU, MCC, Pontoon, Pumps, Motors, electric cables (Power cable, Control cable and Signal cable) and 22kV Transmission line at Hongsa Site for installation.

HPC shall provide the Power Source to Support Installation work for requirements at Hongsa Site (the vendor should have power plug to connect with power source by yourself).

4.2.3 REFERENCE TECHNICAL DOCUMENTATION

The reference Technical Documentation of the TOR Documents are provided by HPC in electronic files format to the Bidders and can be downloaded from the OneDrive Shared Link specified below.

- https://hongsapower-my.sharepoint.com/:f/p/karivit_s/En4k3VSAPmpOsKeO9ZF5-GIBvvZWgoCb4LGEaiC0Jen3Mq?e=3g4UW6

5. BID PROPOSAL FORMS

The Excel files of Bid Proposal Forms of the TOR Documents are provided by HPC in electronic files format to the Bidders can be downloaded from the OneDrive Shared Link specified below.

- https://hongsapower-my.sharepoint.com/:f:/p/karivit_s/Ehmyf0p92V9MIXzHGoXJ_OsBCcPE-_LDTSHgtUQC30bPkw?e=Bl6l4v

6. SCHEDULES TO TOR DOCUMENTS

6.1 SCHEDULE I: GENERAL CONDITIONS OF CONTRACT FOR HIRING OF WORK

Clause 1: Definitions

“**Certificate of Inspection**” means the completion document issued by HPC after the inspection of the progress of the Work performed by the Contractor.

“**Commencement Date**” means the scheduled date on which the Contractor commences performing the Work as stated in ‘Commencement Date’ field in the PO or the date that HPC has stated in the official notice to the Contractor.

“**Contract**” means the contract of the Parties relating to the Work consisting of this present General Conditions of Contract for Hiring of Work, PO, Quotation, TOR (if any), amendment (if any), and all attachments incorporated by reference, which shall form an integral part of the Contract.

In the event of any discrepancy, the documents shall prevail in the following order: (i) the PO; (ii) the General Condition of Contract for Work and its Appendix, if any; (iii) Attachment 1 (Conditions of the Performance Security); (iv) other attachments to this Contract agreed by the Parties; (v) the TOR; and (vi) the Quotation.

The Contractor must immediately notify HPC of any error or discrepancy in this Contract when it comes to the Contractor's attention, and shall obtain HPC's clarification before commencing any related part of the Work. The performance of any Work before the clarification shall be at the Contractor's risk and cost.

“**Contractor**” means the person or entity named in the ‘Vendor’ field of the PO;

“**Force Majeure**” means any event or occurrence that is outside the reasonable control of the Party concerned and that is not attributable to any act or failure to take preventative action by that Party as might be expected from it in its situation, including fire; flood; violent storm; pestilence; explosion; malicious damage; armed conflict; acts of terrorism; nuclear, biological or chemical warfare; epidemic or pandemic; or any other similar disasters.

“**HPC**” means Hongsa Power Company Limited.

“**Parties**” means HPC and the Contractor.

“**Party**” means HPC or the Contractor, as applicable.

“**Performance Security**” means advance payment bond, performance bond, warranty bond, bank guarantee and any other letter of guaranty or bond provided by the Contractor

to HPC according to the conditions specified in Attachment 1.

“**PO**” means Purchase Order, an official document issued by HPC when placing an order with the Contractor to confirm a specific hiring of Work.

“**Quotation**” means formal statement of promise submitted by the Contractor to HPC to perform the Work including related incidental services (if any) describing the details, materials and others as attached herewith.

“**Scheduled Completion Date**” means the scheduled date of which the Contractor warrants to HPC that the Work will be complete as stated in the ‘Scheduled Completion Date’ field in the PO or agreed otherwise in writing by the Parties.

“**Site**” means the site for Hongsa Power Project, Hongsa District, Xayaboury Province, Lao PDR or another place as stated in the PO. The Contractor is deemed to have inspected the Site, its surroundings and access to the Site and to have been satisfied that the Site is suitable for the Work.

“**Taking-Over Certificate**” means the certificate issued by HPC to the Contractor upon the completion of the Work.

“**TOR**” means the documents issued by HPC describing the conditions and requirements of the Work which HPC requires as attached herewith, no matter that its head title stated as the term of reference or not.

“**Work**” means the work or service to be provided by the Contractor pursuant to the Contract as well as any incidental works or services.

Clause 2: Scope of these conditions

This General Conditions of Contract for Hiring of Work shall be only applied to all Work for which HPC agrees to hire the Contractor. Therefore, the Contractor has obligations to perform and complete the Work having the details and requirements as agreed with HPC at the Site, on or before the Scheduled Completion Date.

No conflicting, contrary or additional term shall be deemed to be accepted by HPC unless HPC expressly agrees in writing.

Clause 3: Labor

- a) Unless agreed otherwise in writing by HPC, the Contractor shall be responsible for supplying and providing sufficient number of labor for the Work, which can be either its own employees or subcontractor. The Contractor shall ensure that its labor is suitably skilled, qualified and experienced for the Work.
- b) The Contractor shall be solely and exclusively liable and responsible for any and all liabilities and obligations in relation to such labor and all Work-related accidents. The Contractor shall promptly advise HPC of any accidents as well as any actual or threatened labor dispute that might affect the performance of the Work.
- c) The Contractor shall solely be responsible for labor compliance with any applicable laws and regulation at its own costs and expenses.
- d) The Contractor shall be responsible for ensuring compliance with any laws and regulations in relation to health, safety and environment, and any other standards which HPC obtains, such as ISO, including HPC's rules, regulations, and instructions related thereto. The Contractor shall ensure that working conditions and the working environment at the Site are safe, hygienic, and comply with all such rules and regulations.
- e) At the request of HPC, the Contractor will promptly replace any members of its staff or any other of its representatives who are unacceptable to HPC and replace them with someone competent and satisfactory to HPC.
- f) In event that the Parties agree to appoint the key personnel according to the conditions and requirements stated in the TOR to perform the Work hereunder, such person shall not be changed or replaced until the Contractor receives a written consent from HPC.
- g) Upon HPC's request, the Contractor shall promptly provide HPC any document or information related to its labor such as work experience, organization chart, personal information, etc.

Clause 4: Materials, Equipment, Tools, and Utilities

- a) Unless agreed otherwise by HPC, the Contractor shall be solely responsible for providing all materials, equipment, tools, and utilities to perform and complete the Work itself.
- b) The Contractor shall ensure that all materials supplied or used by it are of good quality, free of defects, free and clear of any liens and encumbrances, are suitable for the purposes for which they are intended, and conform to any agreed, good, and suitable standards and specifications as well as applicable law.
- c) Ownership of and any intellectual property right in any plans and specifications of the Work and any other materials in relation thereto shall belong to and remain with HPC. The Contractor will keep them confidential, safe and secure, and will only use them for the purposes of the Work. The Contractor must return any and all copies to HPC upon HPC's request or upon the completion of the Work, and must not retain any

further copies without the prior written consent from HPC.

- d) The Contractor shall, at its own cost and expense, immediately remove from the Site any materials, plant, equipment, rubbish, garbage or other things that do not comply with the requirements of the Contract upon request of HPC or upon the completion of the Work.
- e) Each of the materials shall become HPC's property when it is delivered to the Site.
- f) Intellectual Property Rights mean copyrights, patents, utility models, trademarks, trade names, topography rights, design rights and rights in databases or applications whether or not registerable in any country and all rights and forms of protection of a similar nature or having equivalent or similar effect anywhere in the world. The Contractor hereby assigns to HPC all Intellectual Property Rights in the Work and all parts or materials incorporated into the Work performed by the Contractor, or grants or procures that the relevant third parties grant the Contractor, a non-exclusive, royalty-free, perpetual, and worldwide license to use and develop the Work. The Contractor agrees to execute all documents and do all other things required: (a) to assign such rights to HPC; or (b) to assist HPC in applying for and being granted such rights.

Clause 5: Work

- a) The Contractor shall allow HPC to inspect the Work and test any materials or workmanship during the progress of the Work at all reasonable times, and shall grant HPC or its representative the access to the Contractor's premises for such purposes or to other premises where the items of materials may be located. Upon HPC's request, the Contractor must provide to HPC evidence and documentation for the quality or effectiveness of the Work for inspection.
- b) The Contractor cannot have part or all of the Work carried out by its subcontractor, unless it receives a prior written consent from HPC. However, in case that HPC allows the Contractor to do so, the Contractor shall remain liable for any act or fault of the subcontractor.
- c) The Contractor shall be deemed to have already been informed as to the correctness and sufficiency of the necessary information and factors in connection with performing the Work including, but not limited to, the applicable standards of performance to which the Contractor must adhere, the timeframe for successfully completing the Work and at the cost specified in the Contract. The Contractor represents that it has familiarized itself with all conditions under which the Work must be performed. The Contractor shall keep HPC informed of all material matters relating to the Work and shall promptly notify HPC of any matter that may change the scope, cost and/or timing of the Work.
- d) In case that the Contractor considers that the information, documents and/or other particulars made available to it by HPC are not sufficient to enable the Contractor to perform the Work in the manner and to the standard required, it shall promptly advise HPC of the nature of the deficiency. HPC will provide such further information, documents and/or other

particulars as are reasonably necessary in the circumstances. When the Work is complete and/or HPC requests for such information or documents, the Contractor shall promptly return to HPC all information received, including any memos and notes and softcopies thereof.

- e) The Contractor must perform its obligations under the Contract in a good and workmanlike manner with reasonable skills, care, and diligence including observing good industry practices.
- f) The Contractor must comply with HPC's instructions and all applicable laws, regulations, and guidelines of the government authorities. The Contractor must obtain and comply with all relevant permits, licenses, authorization and approvals necessary to perform the Work.

▶ **Clause 6: Test of Materials and Work**

a) Test of Materials

- ▶ Unless agreed otherwise in writing by HPC, the test and its condition shall be in accordance with the details and conditions as stated in the TOR.

b) Test of Work

- ▶ Unless agreed otherwise in writing by HPC, no part of the Work shall be covered up on the Site without carrying out of any test or inspection of such part which is required under the Contract. If such covering up occurs without HPC's approval, the Contractor shall uncover that part and carry out the required test or inspection if HPC requires. The test and its condition shall be in accordance with the details and conditions as stated in the TOR.

c) For such two types of test

- ▶ Where there is no any particular certificate or document stated in the TOR, the Contractor is obligated, at no additional charges, to provide the standard certificate or document to confirm the specifications, quality and or test result of the materials and Work.

Any person nominated by HPC to join any test shall only be a witness, not an inspector. Such person shall have no responsibility to assist or support the Contractor for the tests. The Contractor acknowledges that despite the nomination of HPC's personnel or a third party as a witness of the test, the Contractor shall not be released from its obligations under the Contract such as defect, transfer of the ownership, any delay, liquidated damages, warranty obligation, etc.

Any inspection or testing carried out under this clause shall not release the Contractor from any obligations under the Contract.

Clause 7: Acceptance of the Work

a) Part of Work

- ▶ This condition shall be applied only in case that the Parties agree to check and inspect the part of the Work piece by piece, or upon the delivery of the materials to the Site.

- ▶ The Contractor shall report in writing to HPC the progress of the Work, or the delivery of the materials in the form of progress report, or delivery report, the frequency and contents of which will be set out by HPC, before the inspection time. HPC will nominate its personnel to check, evaluate, and approve such part of Work or the delivered materials.

- ▶ If HPC's nominated person does not find defect or damage in any part of the Work, or the delivered material conforms to the specifications set out in the Contract, then, HPC shall provide a Certificate of Inspection to the Contractor as evidence regarding the relevant part. However, in case that any defect or damage is found, or the delivered material does not conform to the specifications as agreed under the Contract, the Certificate of Inspection shall be provided after such damage or defect is remedied to the satisfaction of HPC or the delivered materials conform to the specifications.

b) Whole Work

- ▶ In case of the final part of the Work is complete, or the Work is checked and inspected upon completion, this condition shall be applied. The whole Work shall be taken over by HPC conditional upon the issuance of the Taking-Over Certificate. Such certificate shall be issued conditional upon: that the whole Work is complete and passed all tests as required under the Contract, and that the Contractor accomplishes all conditions as further stated in the TOR. When the whole Work is completed and the Contractor accomplished all conditions under the Contract, the Contractor must inform HPC in writing for the final inspection at least fourteen (14) days in advance.

- ▶ In case that HPC rejects the Work, HPC will give the reason and specify the Work to be done or any outstanding defects to be remedied by the Contractor to fulfill the obligations under the Contract. The procedure described above must be repeated until HPC issues the Taking-Over Certificate.

▶ **Clause 8: The Scheduled Completion Date**

- ▶ The Work hereunder must be complete no later than the Scheduled Completion Date.

- ▶ **Clause 9: Delay Liquidated Damages**

- ▶ Where any part of the Work is not complete within the Scheduled Completion Date, the Contractor hereby agrees to pay HPC the delay liquidated damages at the daily rate in an amount of zero point one (0.1) percent of the total contract price for each day of delay until all the Work is complete according to the Contract, without prejudice to any rights and remedies of HPC under the Contract or the law. The maximum of such liquidated damages under the Contract shall not exceed ten (10) percent of the total contract price.

Nonetheless, in case the Contractor fails to complete the Work within the Scheduled Completion Date, HPC may, at its sole discretion, allow a grace period of ten (10) days free of the liquidated damages for each Scheduled Completion Date, provided that the Contractor informs HPC in writing of such failure at least seven (7) days prior to the Scheduled Completion Date. After such period, if the Contractor still cannot complete the Work, the Contractor will be charged with the liquidated damages for such ten (10) days immediately.

The Contractor must pay the accrued liquidated damages to HPC as notified in writing by HPC.

- ▶ **Clause 10: Contract Price and Condition of payment**

- a) The total contract price stated in the PO is inclusive of all costs and expenses that HPC is obligated to pay to the Contractor in consideration of the performance of the Work. The total contract price shall be as stated in the PO and shall not be increased except with the express written consent of HPC.
- b) Subject to the conditions in Attachment 1:
 - ▶ Unless stated otherwise in the PO, the payment for the performance of the Work shall be paid in a single payment upon accepting the complete Work as evidenced by the Taking-Over Certificate.
 - ▶ In case that the Work is to be accepted in parts or according to the agreed milestone, the payment for each part shall be paid upon the acceptance of each part as evidenced by the Certificate of Inspection issued for each relevant part; provided that the final payment for such Work shall be paid conditional on the issuance of the Taking-Over Certificate.
- c) Each payment shall be payable upon HPC receiving the undisputed invoice from the Contractor and HPC issuing the Certificate of Inspection or the Taking-Over Certificate to the Contractor as follow:

- ▶ (a) If an invoice is submitted to HPC during the days 1 – 15 in any month, the payment of such invoice will be paid on the date of 10th day of the following month.

- ▶ (b) If an invoice is submitted to HPC during days 16 – 31 in any month, the payment of such invoice will be paid on the date of 25th day of the following month.

- d) Each payment shall be made by transfer to the bank account designated by the Contractor.
- e) Each invoice shall include HPC's address, telephone number, and attention to Managing Director of Hongsa Power Company Limited, and clearly indicate the part of the Work for which the payment is requested.
- f) Each invoice shall be submitted to one of the following address:

- ▶ Hongsa Power Company Limited (Head Office)

- ▶ NNN Building, 4th Floor, Room No. D5, Boulichan Road,

- ▶ Phonsinouan Village, Sisattanak District,

- ▶ Vientiane Capital, Lao PDR; or

- ▶ Hongsa Power Company Limited (Representative Office)

- ▶ 3/37-38 Woravichai Road, Nai-Wiang District,

- ▶ Muang Nan, Nan Province 55000 Thailand; or

- ▶ Hongsa Power Company Limited (Site Office)

- ▶ Phonchan Office, Phonchan Village, Hongsa District,

Xayaboury Province, Lao PDR

Attention to name of the Requestor stated in the

PO.

- ▶ Telephone number: +66(0) 54 775 869, 775 894.

- g) Each Party shall be responsible for any bank, government, and other charges it incurs.

- ▶ **Clause 11: Set-off**

HPC shall be entitled to set off against any sum payable by HPC to the Contractor:

- a) any debt or other money due from the Contractor to HPC; and
- b) any claims for money which HPC may have against the Contractor whether for damages (including liquidated damages) or otherwise.

- ▶ **Clause 12: Tax**

- a) Where the Contractor is a corporate or individual of the Lao PDR, HPC shall, in accordance with the applicable taxation law, be entitled to withhold all applicable taxes at the required rate from all payments made to the Contractor, remit the amount of taxes withheld to the applicable tax authority for the Contractor's account, and issue an appropriate

- withholding tax certificate or receipt to the Contractor.
- b) Where the Contractor is not a corporate or individual of the country of HPC, the following provisions shall apply:
- (i) If the Contractor has a permanent establishment in the Lao PDR for the performance of the Work, and can provide a tax certificate of domicile (or like), which is valid at the dates of the duration of the Contract, from the applicable tax office for the purpose of claiming exemption from the applicable withholding tax or reduction of the applicable withholding tax rate based on the prevailing tax treaty, HPC shall, in accordance with the applicable taxation law of the country of HPC, withhold all applicable taxes at the required rate from all payments to the Contractor, remit the amount withheld to the applicable tax office for the Contractor's account, and forward the appropriate receipt to the Contractor.
- ▶ If the Contractor claims for either exemption from the withholding tax or reduction of the withholding tax rate based on the prevailing tax treaty, a valid certificate of domicile shall be sent to HPC prior to payment.
- (ii) The withholding tax may not apply to the Contractor who represents and warrants that it does not have a permanent establishment in Lao PDR for the performance of the Work. Notwithstanding the foregoing, the Contractor shall indemnify HPC from and against any damages, penalties, charges, fines, costs and expenses (including legal fees) suffered by HPC as a result of HPC not deducting or withholding applicable taxes in reliance of the Contractor's representation and warranty.
- (iii) The Contractor shall be responsible and liable for the payment of all taxes imposed on it under applicable laws in relation to the performance of Work under the Contract including the withholding tax for the income tax payable to its employees and the Contractor shall indemnify HPC from and against any claims or losses resulting from such failure.

Clause 13: Performance Security

- a) Unless otherwise specified in the PO, the Contractor is obligated to provide the Performance Security to HPC as security for any and all Contractor's obligations and liabilities having the details as specified in Attachment 1 of this General Conditions of Contract for Hiring of Work.
- b) In the event that the Performance Security is issued with a fixed expiry date and such expiry date may occur prior to the end of the period of cover to be provided in the relevant Performance Security, the Contractor shall ensure that the expiry date under the applicable Performance Security is extended to cover the end of relevant period or deliver a replacement Performance Security to cover such period.
- c) Such extended or replacement Performance Security shall be duly executed and delivered to HPC no later than thirty (30) days before the relevant expiry date.

Any expiry date under the Performance Security or an extension or replacement thereof shall be without prejudice to existing claim made under such Performance Security.

- d) If the Contractor fails to provide an extension or replacement of the Performance Security, HPC shall be entitled to draw down the full amount of available amount outstanding under such Performance Security and to hold the funds drawn down as a security for compliance by the Contractor with its obligations and liabilities under the Contract.
- e) HPC shall be entitled to make deduction against the amounts so held in respect of any claim for which it would have been entitled to call against such extended or replacement Performance Security. The remaining balance of such amounts so held shall be returned to the Contractor following the end of the relevant period to be provided in the relevant Performance Security.
- f) All fees, taxes and expenses associated with providing, completing, maintaining, replacing, amending and stamping (if applicable) each of the Performance Security shall be borne by the Contractor.

Clause 14: Force Majeure

Neither Party shall be liable for any failure to perform its obligations under the Contract to the extent that such failure is caused by Force Majeure event; provided that the affected Party must inform the other Party in writing of the Force Majeure event and its effect on the performance under the Contract within seven (7) days from the date that the affected Party becomes aware or should become aware of such Force Majeure. If the affected Party fails to do so, no extension of time in connection with such Force Majeure event shall be allowed.

If the Force Majeure continues for a period of thirty (30) consecutive days or more, either Party may terminate the Contract upon giving the other Party written notice of termination. The termination shall be without prejudice to the accrued rights of the Parties.

Clause 15: Confidentiality

The Contractor shall keep confidential all documents, drawings and other information supplied by HPC (whether marked "confidential" or not), and shall not use or disclose such information or items to a third party unless it is required by the law, or it is inevitably necessary for the execution of the Work. Where it is necessary for the Contractor to provide such items or information to a third party, the Contractor shall, prior to the supply of such items or information, ensure that the third party has entered into a non-disclosure agreement with the Contractor in respect of the items or the information.

The Contractor shall not disclose any information or

provision in this Contract to any third party without prior written approval of HPC. This condition shall survive the termination or expiration of the Contract.

Clause 16: Indemnification

- ▶ The Contractor agrees to indemnify and hold harmless HPC, its officers, agents, subcontractors, contractors, directors, employees, successors and assigns from and against any and all claims, losses, damages, liabilities, penalties, expenses, legal fees, and costs of any kind or amount whatsoever, which result from or arise out of or in connection with:
 - ▶ a) any act or omission of the Contractor, its officer, agents, subcontractors, directors, employees, successors and assigns that occurs in connection with this Contract, including property damage, bodily injury, sickness, disease, or death of any person whatsoever arising out of or in the course of or by reason of the design, execution and completion of the Work and the remedying of any defects, unless attributable to any negligence or wilful act of HPC;
 - ▶ b) any and all claims of third parties including but not limited to claims concerning infringement of Intellectual Property Rights due to the HPC's use of the Work performed by the Contractor or materials provided by the Contractor;
 - ▶ c) the Contractor's negligence, willful misconduct, misrepresentation, fraud, or violation of the law in its performance under the Contract, as well as non-performance of its obligations under the Contract;
 - ▶ d) breach of the Contract by the Contractor; and
 - ▶ e) any defects in the Work.
- ▶ This Clause shall survive the termination of this Contract.

Clause 17: Termination

- a) HPC may terminate the Contract without cause by giving an advance written notice of not less than fifteen (15) days in advance. HPC shall reimburse the Contractor for reasonable costs incurred arising from such termination provided that the Contractor has used its best efforts to minimize such costs.
- b) If the Contractor is in breach of any obligation under the Contract and such breach is not remedied within seven (7) days following the receipt of the notice given by HPC or any other period specified by HPC, HPC may terminate the Contract forthwith. In this case, the Contractor shall not be entitled to receive any further payment. If the total cost for HPC to complete the remaining Work, including but not limited to the cost to

employ any third party to complete the Work, plus amounts previously paid to the Contractor for the Work will exceed the total agreed contract price under the PO, the Contractor shall promptly pay the difference to HPC.

The Contractor agrees and acknowledges that the third party employed above may utilize any and all plant, equipment, tools, facilities and any temporary works of the Contractor on the Site until full completion of the Work without being obliged to make any payment to the Contractor and without incurring any other liability to the Contractor or to any other person. Alternatively, or in addition, HPC or any such other person or such party may require that the Contractor remove immediately from the Site any and all of such plant, equipment, tools, facilities and any temporary works. If the Contractor fails or omits to do so, HPC or such third party may proceed to do so at the Contractor's cost, without incurring any liability to the Contractor or to any other person in so doing.

- c) HPC may immediately terminate the Contract if the Contractor is subject to any receivership, becomes bankrupt or insolvent, or is in liquidation, winding up or reorganization procedures.

The termination of the Contract is without prejudice to the right of HPC to claim in respect of the liabilities of the Contractor under the Contract that accrue up to the termination date.

Clause 18: Notice

Where any notice is to be given to the Contractor under the Contract, such notice shall be submitted to the address and to the person stated in the PO, provided that the Contractor hereby confirms that such address is affirmed and such person is authorized as a legal representative of the Contractor. The Contractor is obligated to provide HPC with evidence of such legal representative such as recent power of attorney, and/or registered company certificate upon HPC's request.

Where any notice is to be given to HPC under the Contract, such notice shall be submitted to the address and to the person as stated in 'Managing Director' field in PO.

Notices shall be deemed to have been duly delivered on the day on which it was served by hand, or transmitted by electronic mail, or if delivered by registered postal services, when actually delivered to the relevant address.

Clause 19: Insurance

The Contractor must obtain and maintain an insurance as required by HPC throughout the duration of the Contractor's

performance of the Work under the Contract, at its own expense, from the reputable and financially sound insurer with coverage acceptable to HPC. The details of such insurance including its coverage shall be as designated by HPC.

Subject to the above paragraph, within seven (7) days from the Commencement Date, the Contractor shall provide HPC with a certificate from its insurer reflecting that the Contractor has the required insurance in force and paid for.

Clause 20: Dispute Resolution

Any dispute, controversy, or claim arising out of or in connection with this Contract, including any question regarding its existence, validity, or termination shall be submitted to the competent court of Thailand.

Notwithstanding the existence of any dispute, each Party shall at all times proceed diligently and in good faith with the performance of its obligations under the Contract not subject to the dispute settlement.

Clause 21: Warranty

Unless stated otherwise in the PO, the Contractor does hereby give HPC a warranty period for twelve (12) months after the issuance of the Taking-Over Certificate against any loss or damage arising from any defect in materials furnished, design, functionality, or workmanship performed under and pursuant to the Contract throughout the warranty period. The Contractor has an obligation to provide HPC with the warranty certificate and claims policy of the Work, or the Contractor's document that clearly states the warranty condition and claim policy of the Work.

The Contractor shall be obliged at its own cost and expense to promptly and fully rectify or replace to the reasonable satisfaction of HPC any and all defects in materials or workmanship or any shrinkages or other faults in the Work. Notwithstanding the foregoing, HPC reserves the right to claim for damage suffered from defects that warranty is given against.

The warranty shall not cover damage caused by Force Majeure and the modification in the Work by HPC or other persons without the Contractor's consent.

Clause 22: Independent Contractor

The Parties acknowledge that the Contractor is an independent Contractor and in the business of providing the Work, and is not for any purpose a partner, employee, agent or representative of HPC. The Contractor shall not be entitled to bind HPC or pledge the credit of HPC, nor shall

the Contractor be entitled to collect or to pay money on behalf of HPC unless expressly authorized by HPC to do so.

Clause 23: No waiver

Failure by HPC to enforce at any time or for any period any one or more of the terms or conditions in the Contract shall not constitute a waiver of them or of the right at any time subsequently to enforce all terms and conditions of the Contract.

Clause 24: Severability

In the event that any provision of the Contract is void, invalid or unenforceable by law, both Parties agree that such provision shall not affect the validity of any other provision of the Contract.

Clause 25: Change in Law

In case of any change in law and regulations which any Party perceives to impose material adverse impact on its cost or profit under this Contract (including tax issues other than with respect to corporate income tax), the affected Party shall propose the details of expenses of the amendment or change to the other Party within thirty (30) days along with other details at the request of the other Party. Both Parties shall, in good faith, meet to discuss and resolve such effect of such change in law.

Clause 26: Consequential Damages

Neither Party shall be liable to the other Party for any indirect, incidental, consequential nor punitive damages as a result of the performance or non-performance of its obligations imposed pursuant to the Contract.

Clause 27: Assignment and Subcontracting

None of the rights and/or obligations accruing hereunder may be assigned, subcontracted or otherwise divested by the Contractor without HPC's prior written consent. Any such consent shall not relieve the Contractor from any liability or obligation under the Contract, and the Contractor shall be responsible for the acts, defaults and negligence of its subcontractors, agents, representatives or workmen as fully as if they were the acts, defaults or negligence of the Contractor itself.

Clause 28: Amendment

No amendment, alteration or modification to the Contract will be effective unless it is in writing and signed by both Parties.

Clause 29: Governing Law and Language

The Contract shall be governed by and construed in accordance with the laws of Thailand. Any document or notice made under the Contract shall be made in English.

6.2 SCHEDULE II: FORM OF PERFORMANCE SECURITY**FORM OF BANK GUARANTEE**

[Bank's Name, and Address of Issuing Branch or Office]

Hongsa Power Company Limited

4th floor, Room No. D5, NNN Building, Phonsinouane Village, Bourichan Road, Sisattanak District, Vientiane Capital, Lao PDR

Date: _____

BANK GUARANTEE No.: _____

We, [Issuing Bank's name], with principal office at [Address of Issuing Bank] (the "**Guarantor**") hereby issue the bank guarantee (this "**Bank Guarantee**") for the benefit of Hongsa Power Company Limited (including its successor or assignee, the "**Beneficiary**") under the provisions as follows:

1. The Guarantor acknowledges that [bidder's name], a company organized under the laws of [country] with the principal office located at [Address] (hereinafter the "**bidder**") has entered into [name of contract] (on the date [date] with reference no. [number] (if specified)) with Hongsa Power Company Limited (the "**Beneficiary**") for [work's description] at Hongsa, Xayaboury Province, Lao PDR, including the conditions of the contract, the annexes thereto and as amended, modified and supplemented from time to time (hereinafter collectively referred to as the "**Agreement**"). Capitalized terms used herein and not defined herein shall have the meanings ascribed to them in the Agreement.
2. According to the terms of the Agreement, the Beneficiary shall pay the first installment in the aggregate amount of [amount in word] ([amount in figure]) to the bidder. The bidder is obligated to provide a bank guarantee at the equivalent amount on or prior to the payment of the first installment as a condition precedent to such payment.
3. At the request of the Beneficiary, as of the issuance date of this Bank Guarantee, the Guarantor hereby irrevocably and unconditionally undertakes to pay as the primary debtor or as the joint and several debtor to the Beneficiary any sum or sums not exceeding in total an amount equal to [amount in word] ([amount in figure]) at any time on and after the issuance of this Bank Guarantee (the "**Security Amount**") upon receipt by the Guarantor of the Beneficiary's demand in writing in the form of Attachment 1, signed by its authorized signatories with the blanks duly completed and stating that the bidder fails to perform its obligations under the Agreement and the Beneficiary is entitled to draw under this Bank Guarantee, without the need to prove or to show further grounds for the Beneficiary's demand or the sum specified therein and regardless of whether the Beneficiary has claimed any damages from the bidder or not. The Guarantor must make payment of any such demand within three (3) business days of the date of receipt of the demand. The Beneficiary may draw under this Bank Guarantee any number of times, but in any event not exceeding the Security Amount and within the Validity Period (as defined below).
4. Our payment hereunder shall be made to the bank account as to be designated in the Beneficiary's demand, (free and clear of, and without deduction by reason of any or all present or future taxes, levies, imposts, duties, fees or withholdings, whatsoever, imposed or collected with respect thereto). All payments under this Bank Guarantee shall be in Thai Baht.
5. The Guarantor acknowledges and accepts that its liabilities and obligations under this Bank Guarantee shall not be discharged or released by any arrangement between the bidder and the Beneficiary with or without its consent or by any alteration in the obligations undertaken by the bidder or by any forbearance whether as to payment, time, performance or otherwise. The Guarantor shall pay the Beneficiary the amount demanded notwithstanding the existence of any disputes or differences which may have arisen between the bidder and the Beneficiary or any

defenses which the bidder may have or any request or instruction which may be given by the bidder to the Guarantor not to pay the same or any objection made by This Bank Guarantee shall be effective upon the issuance date hereof and shall remain in force and effect until the earlier of (a) the Guarantor receives the Beneficiary's written confirmation to release the Guarantor from liability under this Bank Guarantee, or (b) [calendar date] (the "**Validity Period**"); provided that notwithstanding the expiration of the Validity Period, the Guarantor shall comply with any demand received during the Validity Period. The Guarantor shall not revoke this Bank Guarantee during the Validity Period. However, in order to be valid, any demand made hereunder must reach the Guarantor on or before the expiry of the Validity Period; the Guarantor shall hold no responsibility or obligation whatsoever for any demand made thereafter.

- 6. This Bank Guarantee is subject to the URDG758; provided that Article 15 (a) of the URDG758 shall not apply to this Bank Guarantee.
- 7. For the matters not covered by the URDG758, this Bank Guarantee shall be governed by Thai law. The Guarantor, the Beneficiary and the bidder irrevocably agree that the Courts of Thailand shall have jurisdiction to hear and determine any suit, action or proceedings, and to settle any disputes, which may arise out of or in connection with this Bank Guarantee and, for such purposes, irrevocably submit to the jurisdiction of such Court.
- 8. The Beneficiary may assign upon written notification to the Guarantor, the whole or any part of its rights, benefit and interest in, to and under this Bank Guarantee whether by way of security or otherwise to any person.

This Bank Guarantee is signed by the Guarantor by our authorized representative who has signed in front of a witness.

Signed and delivered
by the said Guarantor

.....
Name:
Designation:

in the presence of

.....
(Witness)
Name:
Designation:

the bidder or any other Party

[Letterhead of the Beneficiary]

Date: _____

[Bank], as Guarantor

[Address of Issuing Branch or Office]

Re: Bank Guarantee No. [●]

Ladies and Gentlemen:

We refer to the Bank Guarantee given by the Guarantor to us dated [date] and referenced as Bank Guarantee No. [●] (the "**Bond**"). Capitalized terms used herein and not otherwise defined have the meanings given to them in the Bond.

The undersigned, Hongsa Power Company Limited (the "**Beneficiary**"), hereby certifies that:

1. The bidder fails to perform its obligations under the Agreement and the Beneficiary is entitled to draw under this Bank Guarantee.
2. We hereby demand payment by the Guarantor in an amount of _____ by deposit of such amount within three (3) business days of receipt of this demand to [bank account detail].

Very truly yours,

Hongsa Power Company Limited

By: [signed by authorised person]

[Name]

[Title]